


George S. May International Company
303 South Northwest Highway
Park Ridge, IL 60068-4255

To Whom It May Concern:

VERY VERY PAINFUL!!!!

Financially, to write checks to the George S. May Company when that money could have been used to pay other things that needed to be paid and to do that daily, PAINFUL. Even more PAINFUL, to recognize that after 30 plus years of owning my own pharmacies, I did not have the skills to run my own business profitably, VERY PAINFUL! But like a doctor with a cancer patient, surgery is often the only cure and the days ahead will also be PAINFUL; there can be sunny days ahead by listening to the doctor.

When I started this program, I told the George S. May Company that they were the doctor and my business was the very sick patient. Your staff has been able to diagnose a very sick business and your staff has done an excellent job of pointing out the cure by keeping the treatment basic and to the point.

Our pharmacy has been blessed in that more water (revenue) has been poured into the bucket but now, your staff, has shown how to reduce the size of the holes in the bucket which I know will increase my net profits. For these reasons I am satisfied with the services rendered by the George S. May Company. Now I need to follow the map you have left! For that I thank you!

Sincerely,

