



George S. May International Company
303 S. Northwest Hwy
Park Ridge, IL 60068

Dear Sir:

My company was experiencing the typical problems of a family owned company. We lacked the structure and procedures needed to match our sales volume. We were in a state of chaos and lacked controls for effective financial management.

On February 21st, George S. May approached me about resolving these organization problems. The project began on February 24th in an effort to formalize systems and procedures that will allow us to properly plan, monitor and control our production costs.

The project focused on identifying key problem areas, as well as restructuring the organization of the company. Numerous procedures were developed and many recommendations were presented to us, identifying \$152,100 in potential savings over the next year. Training was done throughout the project to make sure my staff understood all changes completely.

I am satisfied with the results of this project and have confidence that I have the tools I need to follow through.

Thank you for your efforts.

Sincerely,



Owner